



## PFI

A quarterly newsletter for those wanting to keep abreast of the latest pellet fuels industry news.

The Pellet Fuels Institute (PFI) is a North American trade association promoting energy independence through the efficient use of clean, renewable, densified biomass fuel.

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## Chairman's Message

**T**he Pellet Fuels Institute is truly a member-driven organization. While we have a Board of Directors and a dedicated, competent staff, the organization would lack a certain direction and drive if not for the involvement of its nearly ninety fuel manufacturer, industry supplier and associate members. Later in this issue of the newsletter, you will see updates from several of PFI's committees. And, with the PFI Annual Conference coming up, it's nearly time for committees to be re-formed for the upcoming year. If you are a PFI member, I highly encourage you to consider joining a PFI committee. Information on the committees will be distributed to those in attendance at the conference, and afterward to all members via email. With a variety of committees, including Government Affairs, Standards, Promotions & Communications, Membership and the Conference Committee, there is a spot to match various talents and interests. Each committee has a cap on the maximum number of members, so no one is guaranteed a spot on the committee of their choice, but rest assured that we will do our best to make sure everyone seeking to be involved gets that opportunity. If you are not currently a PFI member, please think about becoming one today. While the benefits of membership are many, the opportunity to serve on a committee and help determine the direction of our organization is one of the most important benefits you are privy to as a member of the Pellet Fuels Institute.



Scott Jacobs, PFI Chairman

Committees are the building blocks of PFI, generating many of the ideas for goals that we pursue, and providing a forum to debate many of the issues that face our industry. They are a great way for new members, or those who have been less active in the past, to meet other members, develop working relationships and help PFI in its mission to promote energy independence through the efficient use of clean, renewable, densified biomass fuel.

I'd be remiss if I didn't take a moment to thank all of the committee chairs and committee members for your hard work over the last year. While your efforts may not always generate headlines, know that if nothing else, the fruits of your labors are appreciated by our membership and the entire densified biomass industry.

**Scott Jacobs**

[chairman@pelletheat.org](mailto:chairman@pelletheat.org)

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## CALENDAR OF EVENTS

Do you have an item for the Calendar of Events?  
Email it to [berthiaume@pelletheat.org](mailto:berthiaume@pelletheat.org)

- |                       |   |
|-----------------------|---|
| July 27-29, 2014      | Pellet Fuels Institute Annual Conference<br>Omni Orlando Resort at ChampionsGate<br>Orlando, FL<br><a href="http://www.pelletheat.org">www.pelletheat.org</a>             |
| September 8-11, 2014  | International Training Seminar Biomass Heating<br>Linz, Austria<br><a href="http://www.oec.at/en/">http://www.oec.at/en/</a>  |
| September 17-19, 2014 | International Bioenergy & Bioproducts Conference<br>Hotel Murano<br>Tacoma, WA  |
| October 1-3, 2014     | USIPA's 4th Annual Exporting Pellets Conference<br>Fontainebleau Hotel<br>Miami Beach, FL<br><a href="http://www.theusipa.org/conference">www.theusipa.org/conference</a> |

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## June 2014 MARKET UPDATE

### Producer Comments:

“Very concerned about trucking shortage. Not enough trucks available.” –Northeast

“No winter results in no sense of urgency from dealers to buy pre-season.” –Northwest & Mountain

“Sales are there, demand higher than we can produce.” -Northeast

### WOOD PELLETS

(average price per ton, medium to large wholesale customer, FOB plant)

#### United States:

**Northeast:** \$169-200 range. Operating capacities range from 65-100%. Manufacturers report good to excellent sales volumes. Most manufacturers report sufficient availability of raw materials to manufacture pellets.

**Midwest:** \$120-180 range. Manufacturers report good to excellent sales volumes and being ahead of last year in terms of tons sold. Most manufacturers report sufficient availability of raw materials to manufacture pellets.

**Northwest & Mountain:** \$148-169 range. Manufacturers report sufficient raw material availability and being the same or ahead of last year in terms of tons sold. Operating capacities range from 60-100%.



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## Counting Down: PFI Annual Conference

By: Jennifer Hedrick, Executive Director

[Hedrick@pelletheat.org](mailto:Hedrick@pelletheat.org)

It's crunch time in Arlington and we're rapidly preparing for the PFI Annual Conference ([#pficonf14](#)), which you've hopefully been reading about in the weekly Pellet Wire emails or other member communications. The conference returns to Florida this year, but at a new venue for the event—the [Omni Orlando Resort at ChampionsGate](#). We believe you'll find its convenience to the Orlando Airport (MCO) appealing as well as its first-rate meetings facilities. There's also a variety of activities and attractions on-site and nearby that you and your families are sure to enjoy.

If you're still on the fence about attending, now's the time to decide. While you can register on-site, be sure to take advantage of cost savings by registering in advance. And, we are just days away from the expiration of the PFI preferred rate of \$159 for guest rooms at the conference hotel. You must [contact the hotel](#) by July 4 in order to receive this rate.

The Conference Committee has lined up another stellar educational program. You can read more about that in detail on the conference website, but I want to take a moment to highlight some presentations that we think you'll find especially appealing.

Our friends from Exponent are back again and this year they are talking OSHA and the complexities surrounding OSHA inspections. They'll give real-world examples of what to do when OSHA visits your mill.

The conference will open with a panel of appliance manufacturers and distributors who will have an open discussion about what they're

seeing in the industry—trends, new developments, market potential—the list is extensive.

And, we're excited to welcome back Carlton Owen from the U.S. Endowment for Forestry & Communities. Carlton will kick off things on Tuesday morning with the keynote address - *Achieving the Potential of the Wood-to-Energy Sector*. I was fortunate to hear Carlton speak at the SmallWood Conference in Rochester, MN in early June, and, like many of you who attended last year's PFI Annual Conference, am eager to hear his message this year for the pellet industry.

The Endowment has been instrumental in the development of the [Wood2Energy.org](#) database, a site that is based at the University of Tennessee and serves as a clearinghouse of sorts for data on the wood energy industry. Olga Khaliukova, a research associate at the university's Center for Renewable Carbon, will walk us through the site, outlining its various components and how you and your businesses can benefit from its resources.

The list goes on. We have an outstanding slate of speakers lined up focusing on the pellet industry in North America, Europe and beyond.

Check out the [full schedule here](#).

The conference will again feature supplier exhibits and we'll offer plenty of opportunities to visit with these companies and introduce yourselves to new products-- and new people! And, we'll again have our Monday evening dinner event, complete with an excellent meal, cash bar and musical entertainment. We've added some additional outdoor activities this year to accompany dinner, so there will be something available for everyone.

*continued on page 6*

**Counting Down, continued from page 5**

The cost of the dinner and related activities are included with your conference registration.

Check out the conference website for all the details and, of course, feel free to call the PFI office with questions.

[pelletheat.org/pficonf14](http://pelletheat.org/pficonf14)

Before I close, I want to remind you that the election for the 2014-2015 Board is underway. If you are a manufacturer or supplier member of PFI in good standing your company is eligible to vote. Ballots were mailed on Monday, June 30th to all voting members. If you don't receive a ballot or want to check on your eligibility to vote, please contact us at the office.

We'll see you soon in Orlando!



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## Sustainable Forests, Sustainable Biomass

*We must all do our part to ensure that forests are managed in a sustainable manner and that policies are in place that do not cause this renewable resource to diminish or to be wasted.*

**By: Rob Davis, President, Forest Energy Corporation**

*Re-printed with permission from Biomass Magazine*

Renewable resources provide us the ability to create a sustainable world. Wind, sun and the heat of the earth are provided to us anew each day: the wind blows, the sun shines and the earth's core is

warm without any effort on our part. Biomass, too, is truly renewable, if it is managed well. Today a great majority of our biomass comes from trees, from our forests—private forests, public forests, large tracts and what's left of the smaller family forests.

The wise use of this renewable resource can provide us not just products and energy, but a great variety of benefits for the long term. Forests are of key importance for our water, clean air, recreation, wildlife, watersheds and fishing, camping and hiking—all benefiting the public either directly or indirectly. Well-managed forests are one of the largest, most consistent renewable resources in the world. But, this doesn't happen naturally.

And, this constant management of our forest lands in a sustainable manner doesn't just happen. We have to perform the sustainable management. Without it, we don't have clean water or wildlife or lumber or biomass. Without sustainable multipurpose management and policy that requires that, we won't have many of the benefits that are possible. We will lose much of the value that this renewable resource can provide in dollars and in all other benefits.



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***Sustainable Forests, continued from page 9***

So, we advocate for the forests. We advocate for sustainable forest management and maximizing the benefits available from the forests. Proper management can also provide a major carbon sink, and through energy production, displace fossil fuel, as well as create long-term carbon emission reduction.

Nonmanagement can lead to uncontrollable wildfires, insects and disease and the waste of renewable resources, more carbon in the atmosphere and loss of jobs—from lumber production to tourism. Either end of the spectrum—from management just for products to no cut at all—will ultimately lead to deterioration of our forests. A large number of these forests, especially in the West, are public lands and the responsibility of the U.S. Forest Service, the Bureau of Land Management and the Park Service. These forests are the property of the public—that is you and me and every other citizen of the country. We have the right and the obligation to assure that they are used for the benefit of the public and are managed in a prudent manner to maximize the benefits the forest has to offer.

Private lands provide the same benefits. Water and air and recreation are all impacted by these forests. But on private lands, the ability to create valuable products from a sustainably managed forest allows owners to let the land remain as a forest instead of having to subdivide and, in some instances, sell off parcels in order to pay their taxes.

Management doesn't mean exclusively harvesting or exclusively not harvesting. Managing effectively means creating and implementing a plan that best provides all potential forest benefits while assuring the sustainability and resiliency of the forest.

Forests are our resources, but a fine balance must be maintained. Overuse and underuse are equally problematic.

So we advocate for the forests. We advocate for sustainable forests and policy providing sound management practices that will continue to improve and sustain these forests and all of the benefits that can be derived from them. Many groups, including the Pellet Fuels Institute and others in Washington, along with state-based organizations, are already doing just that. I invite you to join our effort.

Although the sun will be here tomorrow, it is not assured that the forests will be. And it is not assured that biomass from the forest will be available for energy or products whose revenues help us manage the forests. We must all do our part to ensure that forests are managed in a sustainable manner and that policies are in place that do not cause this renewable resource to diminish or to be wasted.



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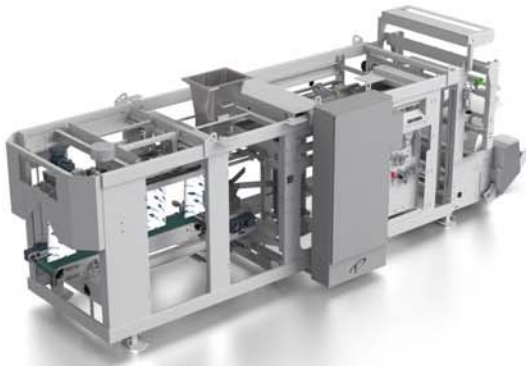


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## Committee Updates

### Promotions & Communications Committee Update

The Promotions & Communications Committee has been active over the past several months. A general pellet promotional brochure was developed by the committee and has been printed. Since the first distribution of this brochure at HPBExpo in Salt Lake City, the committee has received suggestions for edits to be included the next time the brochure is printed.

The committee has decided to take a “grass-roots” approach to begin distributing the brochure. Instead of randomly sending the brochure to retailers, Billy Hoskins of Easy Heat Wood Pellets has offered to have his staff hand deliver some brochures to his retailers, explain the purpose of the brochure, and then collect feedback from them. The committee is soliciting other pellet manufacturers who currently sit on this committee to take the same approach in distributing the brochures. We hope that feedback from the retailers will help us determine the best audience and method of distribution for the brochure.

Jason Berthiaume has also created a purchase order form to enable retailers or other industry professionals to submit an order for not only this general brochure, but also for the Fuel Value Calculator and the Residential & Commercial Bulk Pellet Fuel brochure.

Carrie Annand of C. Annand LLC has taken the lead to develop a marketing kit for participants in the PFI Standards Program. Working with the committee to finalize content, she distributed these materials to enrolled manufacturers at the end of June. The standards marketing materials include the following: a letter to participants, draft letter to retailers, draft email to retailers, and draft language for participants’ websites marketing piece. Each has a version for newly enrolled manufacturers, as well as those who have been active participants in the

program for a longer period of time. Don’t hesitate to contact PFI staff if you have questions about the PFI Standards Program or if your company is interested in participating.

*By: Tammy Hippchen and Jase Locke, Co-Chairs*

### Standards Committee Update

In the past couple of months the Standards Committee has been engaged in responding to the EPA’s NSPS with written comments. In reviewing the NSPS, the committee identified several items which required a response from PFI, including:

- The EPA should rely on the PFI Standard Specifications rather than try to develop its own requirements for parameters such as ash, fines, length, etc.
- That EPA can rely on PFI’s program to ensure that construction and demolition waste (and associated contaminants) from residential, commercial or industrial structures does not enter the pellet fuel stream.
- That EPA should not include restrictive language that would prevent the use of innovative fuels of the future that could make use of lesser grade material while still achieving the desired emission levels.

Full comments were drafted in cooperation with the Government Affairs Committee, PFI staff, and legal counsel and were submitted to EPA on May 5.

In addition, the Standards Committee has been reviewing various components of the PFI Standards Program documents. Now that the program has been in use for over a year, the committee is assessing how the program is working and if amendments to program documents are necessary.

### ***Committee Updates, continued from page 11***

Finally, the committee is developing a standards panel for the PFI Annual Conference. If you are able to join us in Orlando, be sure to attend the panel discussion to gain insight on the current status of the Standards Program and to hear feedback from those who have implemented and are in the process of implementing the program. The panel will also address best practices in testing.

### **Government Affairs Committee Update**

The Government Affairs Committee continues to keep a watchful eye on developments in legislative and regulatory matters effecting the densified biomass industry. Amongst the issues that the committee has been working on and tracking most closely over the past few weeks are the Farm Bill Energy Title, EPA's Tailoring Rule, and appropriations. A summary of some of these issues appears below.

#### **Farm Bill Energy Programs**

The four signatories to the Bioenergy Memorandum of Understanding with United States Department of Agriculture --the Pellet Fuels Institute, the Biomass Thermal Energy Council, the Biomass Power Association and the Alliance for Green Heat--sent a letter to USDA Secretary Tom Vilsack in mid-June, asking USDA to initiate a rule making to modify current administration of the Bioenergy Program for Advanced Biofuels (Farm Bill Section 9005). Currently, solid advanced biofuels (densified biomass fuel) receive a fraction of the payments compared to liquid biomass fuels, despite the fact that liquid fuels receive substantial refundable tax credits and are subject to production mandates in other sections of the code. The payment inequity can be traced back to vague report language in the 2008 Farm Bill that simply instructed USDA to administer the program in a fashion that would not disrupt existing markets for woody biomass. Staff used that language as a basis for discounting solid biomass fuel payments by 85

percent and imposing a five percent overall cap on payments that may be awarded to solid bio-fuel producers.

One of the arguments we make in the letter is that this program is a key tool for the agency to use in addressing fuel choice options for businesses currently held hostage by propane and fuel oil. During the polar vortices this winter, USDA was besieged with calls from desperate rural business owners, primarily in the poultry trade, that could not heat poultry houses due to lack of propane. According to USDA staff, the agency is looking for solutions this summer to help address these concerns in the event that the winter of 2015 is a repeat of this year. We have suggested that modifying the Section 9005 program so that it more equitably treats densified biomass fuel would be an effective first step.

#### **Appropriations**

At the beginning of the year we anticipated that 2014 would mark the return to "regular order" on the appropriations front, where each of the twelve appropriations bills would be crafted by committees of jurisdiction and proceed through the legislative process. The reason for optimism was that a budget deal had been reached last year that set top line spending for two years. The belief was that this deal would take a lot of the pressure off of appropriators since overall spending decisions were already fixed. That prediction fell apart earlier in June, as the three bill appropriations "minibus" which includes the agricultural appropriations bill was taken off the Senate floor. Again, failure to reach an agreement on the amendment process doomed the measure. It appears that the appropriations process is dead for the remainder of this year and that funding government programs will once again default to a continuing resolution.

We've been working on report language to the Bioenergy Program for Advanced Biofuels to ride onto the agricultural appropriations bill in

*continued on page 13*

**Committee Update, continued from page 12**

the Senate. The window of opportunity for that legislative effort appears to be closed for the year.

**Tailoring Rule**

The Supreme Court issued its decision on the so-called Tailoring Rule on June 23rd. The Court's ruling essentially struck down the EPA's Tailoring Rule, whereby the agency could impose Greenhouse Gas (GHG) limits on major stationary sources (e.g. power plants, refineries, concrete plants, etc.) under the Prevention of Significant Deterioration regulations (PSD) purely for their potential to emit GHGs. However, the court ruling affirmed EPA's ability to regulate GHG emissions through Best Available Control Technology (BACT) from major sources that are already subject to the permitting process for pollutants, including fine particulates, carbon monoxide and nitrogen oxides, to name a few.

In layman's terms, the Supreme Court invalidated EPA's decision to set a minimum threshold level for GHG regulation under the Clean Air Act. At the same time, it provided a pathway for the agency to regulate GHG emissions from the vast majority of major stationary sources that are subject to PSD.

Of importance to the densified biomass industry is any affect that this decision will have on the Biogenic Deferral Rule, which gave the EPA time to study the science behind carbon emissions accounting between biogenic (i.e. biomass) and fossil fuel sources. The fate of that rule, which is currently the subject of litigation in the D.C. Circuit Court, and the expected carbon accounting framework proposal from the EPA, could be altered by the Supreme Court decision. Our position remains that any carbon accounting proposal from EPA must treat biogenic emissions differently from fossil fuel emissions, recognizing the natural lifecycle of biogenic emissions, and the positive impact that the substitution of fossil fuels for biomass has on curbing climate change.

PFI is analyzing the ruling's impact, particularly as it relates to the fate of the biogenic framework which is being crafted in part to address issues set in motion by the Tailoring Rule.

**Federal Renewable Energy Goals**

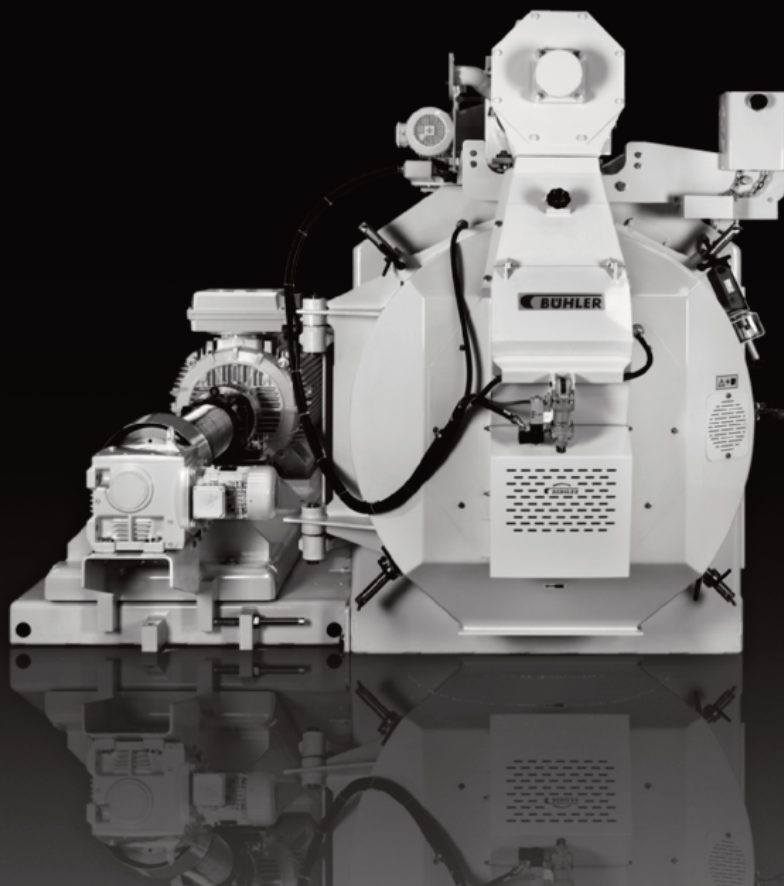
A few weeks ago, we submitted language to House Energy & Commerce Committee Ranking Member Henry Waxman's staff last week to qualify all forms of thermal energy (bio, geo and solar) as a pathway for federal agencies to use in meeting federal renewable energy goals. staff had signaled that they would be receptive to a provision allowing "new thermal" energy to be recognized and our language accomplishes that objective with a "placed in service" date after which all thermal energy projects would qualify. Waxman's staff is consulting with Department of Energy officials and will report back on the progress of those conversations soon. Assuming there are no objections, Representatives John Shimkus (R-IL) and Bobby Rush (D-IL) will introduce a standalone bill that will be scheduled for committee consideration in July.

*Submitted by: Pat Rita*

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Appalachian Wood Pellets, Inc.	Don Wagner	Kingwood, WV	(304)329-4000	www.appalachianwoodpellets.com
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Indeck Ladysmith, LLC	Nunzio Maniaci	Ladysmith, WI	(224)374-2185	www.indeck-energy.com
Kirtland Products	Tom Monley	Holland, MI	(231)582-7505	www.kirtlandproducts.com
Koetter and Smith, Inc.	Nathan Smith	Borden, IN	(812)923-5111	www.koetersmith.com
Lemhi Valley Premium Pellets	Rockie Walker	Salmon, ID	(208)756-2612	www.qbcorp.com
Lignetics, Inc.	Kenneth Tucker	Sandpoint, ID	(208)263-0564	www.lignetics.com
Lignetics of West Virginia, Inc	John Utter	Glenville, WV	(304)462-4848	www.lignetics.com
Lignetics of Virginia, Inc.	Doug Freeman	Kenbridge, VA	(208) 263-0564	www.lignetics.com
Maine Woods Pellet Co LLC	Bob Linkletter	Athens, ME	(207)654-2237	www.mainewoodspelletco.com
Nature's Earth Pellet Energy LLC	Jana Simard	West Palm Bch,FL	(561)688-7393	www.freedomfuelusa.net
Northeast Wood Products LLC	Mike Reid	Uncasville, CT	(813)951-2771	www.thermaglo.com
North Idaho Energy Logs	Clark Fairchild	Moyie Springs, ID	(877)564-4897	www.northidahoenergylogs.com
O'Malley Timber Products, LLC	Matt O'Malley	Tappahannock, VA	(804)445-1118	www.omalleywoodpellets.com
Pacific Coast Fiber Fuels	Stan Elliot	Shelton, WA	(360)462-2801	www.olympuspellets.com
Pellheat Inc.	Charles Kitko	Glen Hope, PA	(814)672-4100	
Pennington Seed Inc.	Randy Osborn	Madison, GA	(417)637-5978	www.penningtonseed.com
Rentech, Inc. / Fulghum Fibres	Jamie Carlson	Los Angeles, CA	(310)571-9800	
Shaw Resources	Darrell Robinson	Shubenacadie, NS	(902)758-2095	www.shawresources.ca
Somerset Pellet Fuel	Troy Jamieson	Somerset, KY	(606)678-2842	www.somersetpelletfuel.com
Southern Indiana Hardwoods, Inc.	Gene Merkley	Huntingburg, IN	(812)326-2053	www.sihlumb.com
Southern Kentucky Hardwood Flooring	Blake Gerughty	Gamaliel, KY	(270)457-3618	
Southwest Renewable Resources	Tracy Willson	Apache Junction, AZ	(928)369-6981	www.swrenewable.com
Spearfish Pellet Company	Everett Follette	Spearfish, SD	(605)642-2363	
Turman Hardwood Pellets	Ruth Elliott	Fredericksburg, VA	(540)287-2976	www.turmanhardwoodflooring.com
Varn Wood Products	George Varn	Hoboken, GA	(912)458-2187	
West Oregon Wood Products	Chris Sharron	Columbia City, OR	(503)397-6707	www.wowpellets.com
WestWind Logistics LLC	Jeff DeVries	Des Moines, IA	(563)210-3989	www.westwindlogistics.net/

## PFI Supplier & Associate Members

Company	Contact	Location	Phone	Website
ACORE	Tom Weirich	Washington, DC	(202)393-0001	www.acore.org
Agcom / International Feed	Jouko Sipila	Minneapolis, MN	(952)249-9818	www.internationalfeed.com
AgriRecycle, Inc.	Scott Jacobs	Seymour, MO	(417)872-9175	www.agrirecycle.com
Amandus Kahl USA Corporation	Dennis Werner	Alpharetta, GA	(770)521-1021	www.akahl.us
Andritz, Inc.	Mike Curci	Roswell, GA	(770)640 2511	www.andritz.com
Aquarius Development, LLC	Stephen Vitiello	Boca Raton, FL	(954)985-6750	www.floridacuttings.com
Biomass Engineering & Equipment	Dane Floyd	Indianapolis, IN	(317)522-0864	www.beande.net
Biomass Thermal Energy Council	Joe Seymour	Washington, DC	(202)596-3974	www.biomassthermal.org
Biomass Thermal Energy Ltd.	Bruce Lisle	Mifflintown, PA	(717)436-9300	www.thebiomassboiler.com
Bliss Industries, LLC	Chad Cook	Ponca City, OK	(580)765-7787	www.bliss-industries.com
BM & M Screening Solutions	Collin Jackson	Surrey, BC	(800)663-0323	www.bmandm.com
Bruks Rockwood Inc.	Steve Bennett	Alpharetta, GA	(678)994-0024	www.bruks.com
California Pellet Mill	Tim Gilbert	Waterloo, IA	(319)232-8444	www.cpmroskamp.com
Chantland MHS	Steve Hartmann	Humboldt, IA	(515)332-4045	www.chantland.com
Continental Biomass Industries	Ed Donovan	Newton, NH	(603)382-0556	www.cbi-inc.com
Conway & Robison	Jason Robison	Sharpsburg, GA	(678) 642-4036	www.cr-inspect.com
Dansons/Industrial Bulk Lubricants	Jeff Thiessen	Edmonton, AB	(780)455-5377	www.dansons.com/ibl.html
Dorssers Inc.	Peter Timmermans	Blenheim, ON	(519)676-8113	www.dorssers.com
Forest Business Network LLC	Craig Rawlings	Missoula, MT	(406)240-0300	www.forestbusinessnetwork.com
Grafton Upton RailCare	Michael Polselli	Upton, MA	(508)529-6674	
Green Globe Services, LLC	Rashid Shakir	Columbia, MD	(443)204-4885	www.greenglobeservices.com
Industrial Cutting Tools	Walter Cowart	Valdosta, GA	(800)220-8790	www.indcuttools.com
Kesco, Inc.	Jason Kessler	Fort Mill, SC	(803)802-1718	www.kescosolutions.com
Kice Industries, Inc.	Jeff Kice	Wichita, KS	(316)744-7151	www.kice.com
Lachenmeier	Jeff Lukan	Glenview, IL	(877)859-7205	www.lachenmeier.com
Laidig Systems, Inc.	Mike Schuster	Mishawaka, IN	(574)256-0204 x236	www.laidig.com
LM Machinery and Equipment LLC	Wladimir Labeikovskiy	Pittsburgh, PA	(412)608-8528	www.lm-machinery.net
M-E-C Company	John Quick	Neodesha, KS	(620)325-2673	www.m-e-c.com
MoistTech	Adrian Fordham	Sarasota, FL	(941)351-7870	www.moisttech.com
MVTL Laboratories	Jeff Reiser	Bismarck, ND	(701)258-9720	www.mvtl.com
Northeast Lumber Manufacturers Assoc.	Jeff Easterling	Cumberland, ME	(207)829-6901	www.nelma.org
Pacific Lumber Inspection Bureau	Jeff Fantozzi	Federal Way, WA	(253)835-3344	www.plib.org
Player Design, Inc.	Tyler Player	Presque Isle, ME	(207)764-6811	www.playerdesign.net
Premier Tech Chronos	Francois Kirouac	Riviere-du-Loup, QC	(418) 868-8324	www.ptchronos.com
Primary Packaging Inc.	Duff Long	Bolivar, OH	(800)774-2247	www.primarypackaging.com
Process and Storage Solutions	Donald Land	Rainsville, AL	(256)638-1838	www.processandstorage.com
Prodesa North America Corporation	Jose Ignacio Pedrajas	Alpharetta, GA	(770)-849-0100	www.prodesa.net
Rethceif Packaging	Tim Fiechter	Ossian, IN	(260)622-7200	www.rethceif.com
Rotochopper, Inc.	Monte Hight	St. Martin, MN	(320)548-3586	www.rotachopper.com
Seeger Green Energy LLC	Karl-Heinz Schulz	Charlotte, NC	(980)207-3622	www.seeger.ag
Solagen Incorporated	Francis Sharron	Deer Island, OR	(503)366-4210	www.solageninc.com
SOPUS Products	Matt Webster	Houston, TX	(713)241-6161	www.shell.us/lubricants
SPR Packaging	Charles Wells	Rockwall, TX	(469)252-1070	www.sprpackaging.com
Thomas Enterprises Inc.	Tom Weihe	Dublin, OH	(614)793-9432	
Timber Products Inspection	Chris Wiberg	Conyers, GA	(770)922-8000	www.tpinspection.com
Trinity Packaging Corporation	John Ericson	Armonk, NY	(914) 273-4111	www.trinitypackaging.com
Twin Ports Testing, Inc.	Gregg Patterson	Superior, WI	(715)392-7114	www.twinporttesting.com
University of New Brunswick	Michael Albright	Fredericton, NB	(506)453-4507	www.unb.ca/cbec
USI Insurance Services	Gordon Lane	Charleston, WV	(304)347-1591	ww2.usi.biz/
Vecoplan Midwest, LLC	Bill Miller	New Albany, IN	(812)923-4992	www.vecoplanmidwest.com
Wood Pellet Association of Canada	Gordon Murray	Revelstoke, BC	(250) 837-8821	www.pellet.org
WoodPellets.com	David Nydam	Bedford, NH	(800) PELLETS	www.woodpellets.com



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#### Mike Curci

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