



Thank You to Our Sponsors!





BREAKFAST & BIOMASS: A Briefing on the Pellet Market

Stephen Faehner

Chairman, PFI Board of Directors

Friday, March 18, 2016

NEW ORLEANS, LA



PELLET FUELS INSTITUTE: 2015 Annual Report & 2016 Outlook



PFI Standards Program

- Momentum continues to build
- More than 1,000,000 tons of fuel from 12 qualified companies operating 21 facilities in North America



Update on EPA's NSPS Action

- In February 2015, EPA released its final NSPS rule - with confusing and limiting language after many years of communicating with the industry.
- As a result, PFI joined with other groups (incl. HPBA) to file suit to correct issues.
- PFI is committed to defending pellet fuels industry's right to do business, engaging with EPA to ensure the political framework recognizes wood energy in renewable policy, and finding new opportunities for member.

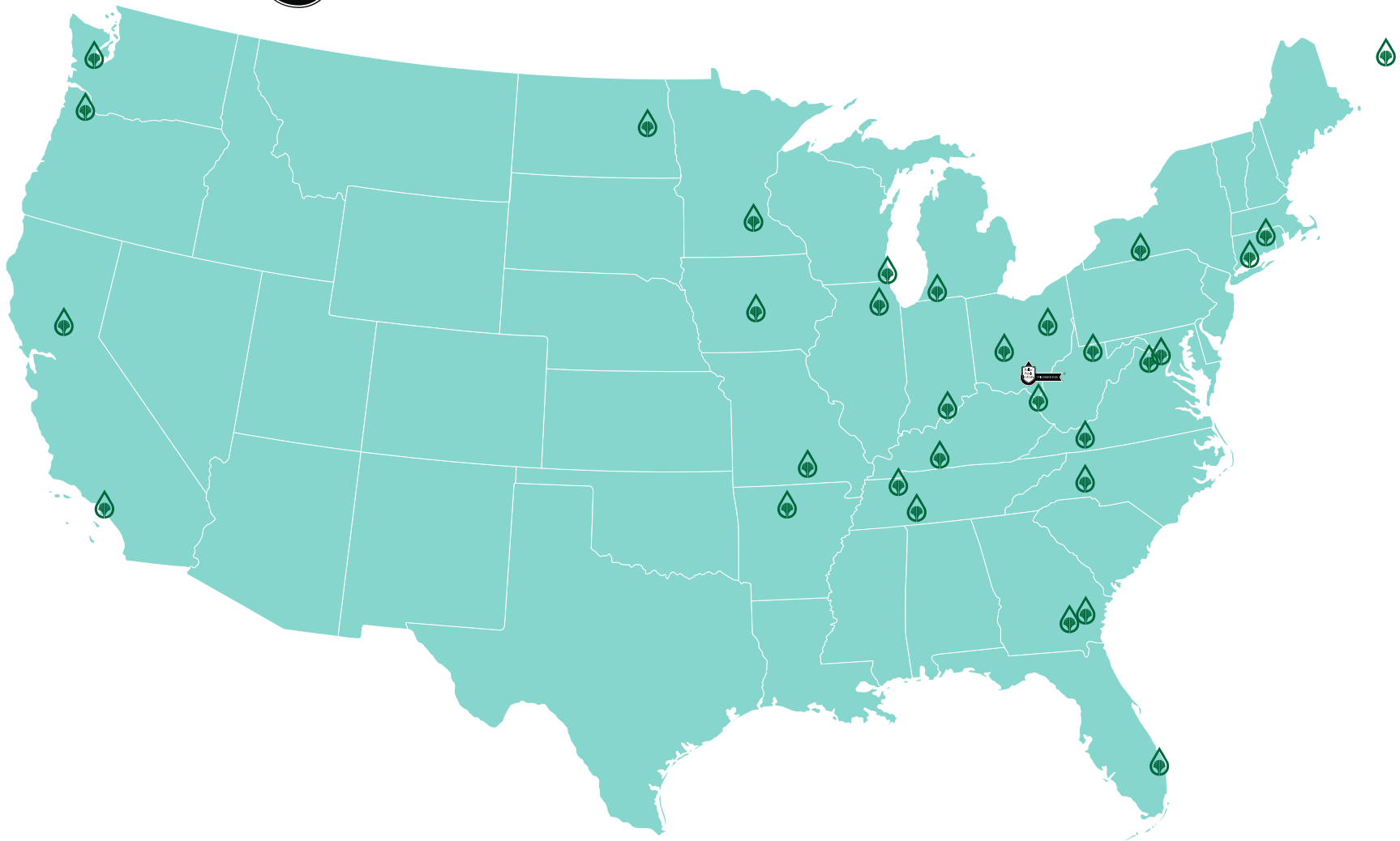


COMMITTEE UPDATES



gram Qualified Facilities

March 2016





Industry Involvement

- Breakfast & Biomass at HPB Expo in Nashville, TN
- Jennifer Hedrick was keynote speaker at International Biomass Conference in Minneapolis, MN, and presented at Heating the Midwest
- PFI participated in USIPA Pellet Export Conference in Miami



Communications

- Consistent outreach on PFI Standards Program
- Webinar geared toward pellet retailers, with 60+ participants
- Weekly editions of Pellet Wire to wider pellet industry audience
- Pellet Times distributed only to PFI members every other month
- Ad placement for Standards Program on Hearth.com



Member Engagement

- Restructured PFI dues to reflect the changing landscape of pellet producers and industry activities
- Attracted 38 new members in 2015, including Godfrey Lumber and Enviva
- Continue to defend members' rights in the regulatory and legislative battle grounds (more on this during Government Affairs presentation)



Looking Ahead

- Executive Director search
- Three Objectives:
 - Preserve and protect the PFI industry membership to continue
 - Expand the densified fuels market in North America
 - Promote the PFI into broader markets for renewable fuels, energy efficiency, RPS mandates, etc.



Thank You to Our Sponsors!





PFI Summer Conference

July 24-26, 2016 (Sunday-Tuesday)



Top 3 World Pellet Conferences



Fiera di Verona / Verona Fairgrounds
24/28 **PROGETTO
FUOCO®**
Febbraio / February 2016

World Sustainable Energy Days 2016

24 - 26 February 2016

24. - 26. Februar 2016

WELS, AUSTRIA



Pellet Fuels Institute
— **Annual Conference** —
July 19-21, 2015 - WILLIAMSBURG, VA
Williamsburg Lodge



Annual Conference History

For the past decade, PFI Annual Conferences have *averaged*:

- 240 Attendees
- 20 Sponsors
- 40 Exhibitors
- 10+ Hours of Exhibitor/Attendee Interaction

One of the largest pellet conferences in the world!

Asheville, NC- Omni Grove Park Inn



- Certificate of Excellence- *TripAdvisor*
- Top 10 Luxury Spa Resorts- *Fodors*
- Top 25 Resorts in SE USA- *Conde Nast*
- Four Diamond Resort AAA



PFI Conference Agenda

- Join 200 industry experts
- What's happening in key pellet markets?
- How are policies in US and overseas effecting industry?
- What new idea/technologies might be implemented?
- Clean Power Act, PFI Standards updates
- Mergers & acquisitions?
- Winter 2015/2016 in the NE; warmer weather, fuel pricing



Before and After the Conference?



- Golf on Donald Ross course
- \$50 million subterranean spa complex
- Fine & casual dining options
- Visit nearby Vanderbilt House
- 83/65 degrees, 2,000 ft. in the Blue Ridge Mountains



Asheville: It'll be worth the trip

Asheville Regional airport

- Allegiant (Florida)
- American (Charlotte)
- Delta (Atlanta, LaGuardia)
- United (Chicago, Newark)

Driving?

- 125 miles to Charlotte
- 210 miles to Atlanta



PFI ANNUAL CONFERENCE

July 24-26, 2016 – The Omni Grove Park Inn – Asheville, North Carolina



Pellet
Fuels
Institute



**OMNI GROVE
PARK INN**
Join us in
Asheville, NC
July 24-26, 2016



Thank You to Our Sponsors!



Election 2016

Ready to Rumble!





Federal Action on PFI Issues

- Clean Power Plan
- Energy Bill
 - Biomass Carbon Neutrality
- BTU Act
- Pellet Stove Credit
- Appropriations



Grill Giveaway





INDUSTRY AWARDS



Thank You to Our Sponsors!

